

SL SILVER LAKE RESIDENTS ASSOCIATION
RA Post Office Box 39587 Griffith Station, Los Angeles, CA 90039
SLRA Hotline: 323-661-6465, FAX: 323-665-2125
<http://www.silverlake.org>

May 9, 2001

Dear SLRA Member:

As many of you are aware Protection One has discontinued their patrol business company-wide as of May 27. Because of the continued need for private patrol we have been talking with other security companies to fill this void. After considerable investigation, we have selected Post Alarms to provide dedicated patrol.

Post Alarm Systems is a small, locally-owned company, founded over forty years ago and based in Arcadia. They are currently the dedicated patrol in Los Feliz Estates, Mt. Washington, Highland Park and sections of Hollywood. The communities we contacted were well satisfied with their service. Post can transfer Protection One alarms for monitoring, therefore subscribers can have patrol and monitoring with same company just as they had with Protection One.

For a \$35 a month charge Post recommends starting with eight hours of dedicated patrol, increasing the coverage to sixteen hours at 150 contracts and to twenty-four hours at 250 contracts. With regard to the monthly rates, they will lower the cost to \$30.00 per month at 400 clients, and to \$25.00 at 600 clients. So, you can see that more participation can decrease the price to the same rate we negotiated with Protection One. Billing can come annually, semi-annually, quarterly or monthly.

As previously stated, Post Alarm Systems can provide SLRA members full service alarm monitoring, at the rate of \$19.95 per month, along with no charge conversion of alarm systems (the system must be able to be converted, if not, there may be a nominal fee). They also provide video surveillance and access control systems at competitive rates.

Ten years ago we were able to negotiate a rock bottom per month price with Protection One. Prices for everything have increased and private security patrol is no exception. Post's flexible price of \$35 a month is competitive with others and less than Edison was willing to offer.

If you would like to sign up for patrol or learn more, you can call Dennis Mealy, Director of Patrol Operations at (323) 258-8130, ext. 222. He will schedule an appointment for a Post representative to come out to your house with the necessary paper work and to discuss your personal needs. You can also contact our website, www.silverlake.org, if you would like to learn more about Post Alarms before making that call.

We hope that this arrangement provides our community with a sense of security that a dedicated patrol has been providing, and that this relationship remains intact for many years to come.

Sincerely,

Catherine Moyers
Board President, SLRA